# PRODUCER LICENSING (P/C & L/H) ADVISORY BOARDS

# Meeting Minutes

**Meeting Date: September 15, 2020** 

Call to order: A joint meeting of the Producer Licensing Life & Health Advisory Board and the Producer Licensing Property & Casualty Advisory Board was held at the Maryland Insurance Administration on September 15, 2020. The meeting convened at 10:03 am and was called to order by Erica Bailey.

Attendance was taken and MIA staff members were introduced. The covered topics and summaries are listed below.

| Life/Health Advisory Board |            |                  |  |
|----------------------------|------------|------------------|--|
| Last Name                  | First Name | Present (Yes/No) |  |
| Norris                     | Victor     | Yes              |  |
| Salamon                    | Stephen    | Yes              |  |
| Daniels                    | Timothy    | No               |  |
| Huber                      | Cynthia    | Yes              |  |
| Kafes                      | Edward     | No               |  |
| Riley                      | James      | No               |  |
| Tegeler                    | Harvey     | Yes              |  |
| Wilson                     | Venus      | Yes              |  |
| Richards                   | Megan      | No               |  |
|                            |            |                  |  |

| Property/Casualty Advisory Board |            |                  |
|----------------------------------|------------|------------------|
| Last Name                        | First Name | Present (Yes/No) |
| Demetriou                        | Ted        | Yes              |
| Kellner                          | Laura      | Yes              |
| Langford                         | Rebekah    | Yes              |
| Mattes                           | Peter      | Yes              |
| Micciche                         | John       | Yes              |
| Cropper                          | Reese      | Yes              |
| Barker                           | Blakeley   | No               |
| Cohen                            | Stephanie  | Yes              |
| Slavin                           | Scott      | Yes              |
| Ertel                            | Michael    | Yes              |

| Maryland Insurance Administration Staff Attendees                     |  |  |
|---|--|--|
| Erica Bailey, Assoc Commissioner of Compliance and Enforcement        |  |  |
| Shelley Taylor- Barnes, Director of Producer Licensing                |  |  |
| Lorelei Brillante, Supervisor of Customer Service / Education Analyst |  |  |
| Michael Paddy, Director of Government Relations                       |  |  |
| David Zitterbart, Chief Enforcement Officer, Title Unit               |  |  |
| Arica Cole, Licensing Specialist / Producer Advisory Board Liaison    |  |  |

#### **Meeting Topics and Summaries**

#### **Opening Remarks**

Shelley Taylor-Barnes, Director of Producer Licensing called the meeting to order and made a motion to approve the previous minutes. The motion was seconded and the motion passed.

#### **Prometric Goes Live**

Shelley Taylor-Barnes introduces Prometric as our new Pre-licensing and Examination vendor, which takes effective October 1, 2020. Prometric will provide a number of beneficial resources to the Maryland Insurance Administration and prospective licensees. Prometric will provide some of the following: remote proctoring, rigorous security protocols, and online practice test. Taylor-Barnes opened the floor for questions.

# PRODUCER LICENSING (P/C & L/H) ADVISORY BOARDS

Meeting Minutes

**Meeting Date: September 15, 2020** 

## **Legislative Reminders**

Shelley Taylor- Barnes delivered an overview of the 2020 legislative updates that go into effect October 1, 2020. SB 93 allows the Commissioner to be able to cancel a nonresident license if the home state license is no longer valid.

Senate Bill 96, which will change the renewal date for Third Party Administrators licenses from every odd June 30<sup>th</sup>, to a staggered renewal date.

## **Producer Advisory Board Operating Procedures / Reappointments**

Shelley Taylor-Barnes discusses the Producer Advisory Board Operating Procedures and reappointment. A decision was made to not designate position titles within the Advisory Board as the positions were no longer operational and not listed nor defined in §10–110.

Each board member term will be reviewed and updated in order to maintain active memberships.

## **Tentative PAB Meeting**

March 16, June 15, September 14, December 14, 2021.

At 10:46 a.m. a motion was made to adjourn the meeting, seconded and the motion passed. The meeting was adjourned.